



Avnet Technology Solutions is an operating group of Avnet Inc. (NYSE:AVT) representing US-\$ 6 billion in annual revenue for calendar year 2007, with locations **in more than 30 countries worldwide**. As a global technology sales and marketing organisation, Avnet Technology Solutions has sales divisions focused on specific customer segments and a select line card strategy enabling an exceptional level of attention to the needs of its customers and suppliers.

Avnet Technology Solutions EMEA is focused on

- Distribution of enterprise computing products, software, storage and services to the reseller channel.
- Distribution of Thin Client, Storage and Network/Security solutions.
- EDM – Electronic Document Management
- Exclusive representation of EIZO products which include flat screens for office-, graphic- and medical-sectors.
- Value added solutions which serve the unique requirements of non-PC OEMs and system builders looking to move embedded systems or white box solutions to market quickly.
- Competitive supply of microprocessors and other computing components to resellers, white box builders and system integrators.

Avnet Technology Solutions EMEA does business in more than 25 countries and has dedicated marketing and sales divisions focused on specific customer segments.



Key Highlights for Avnet Technology Solutions EMEA

- **Dec 07, Acquisition of Acal PLC IT Solutions Division**
With the strategic acquisition of the IT Solutions Division of Acal, Avnet strengthens its solutions competence in the future markets of Storage Networking and Enterprise Content Management (ECM).
- **Oct 07, Acquisition of Magirus EID**
The acquisition of Magirus' Enterprise Infrastructure Division increases Avnet's presence in two of the largest European IT markets.
- **Dec 06, Acquisition of Access Distribution**
Avnet expands its portfolio to include the full line of products from SUN Microsystems and complementary suppliers.
- **Jul 06, Acquisition of Zeta Computer (Germany)**
Avnet continued to pursue its European growth strategy positioning itself as a vital player in HPs Enterprise Channel.
- **Apr 06, Acquisition of Printex Europe (Belgium, France, Italy)**
Avnet strengthens its role within the range of Wireless & Mobility and prepares itself for the high potential RFID market.

Key Facts Avnet Technology Solutions EMEA

- US-\$ 1.6 billion revenue in FY2007 (July 2006 – June 2007)
- Approximately 1250 employees
- More than 25 locations
- Central Warehouse and Integration Center based in Tongeren, Belgium
 - 24.000 square meters
 - ISO 9001:2000
 - ISO 14001 (Environment)

Our Top 10 Suppliers

IBM, AMD, EIZO, SUN, HP, Hitachi, Intel, Kingston, Seagate/Maxtor, Wyse

Avnet Inc., a Fortune 500 company, is one of the world's largest industrial distributors, based on sales of electronic components, enterprise network and computer products and embedded sub-systems. Avnet creates a vital link in the technology supply chain that connects over 300 of the world's leading electronic component and computer product manufacturers and software developers as a single source for multiple products for a global customer base of **over 100,000 customers**. Avnet distributes electronic components, computer products and software as received from its suppliers or with assembly or other value added by Avnet. Additionally, Avnet provides engineering design, materials management and logistics services, system integration and configuration, and supply chain advisory services.



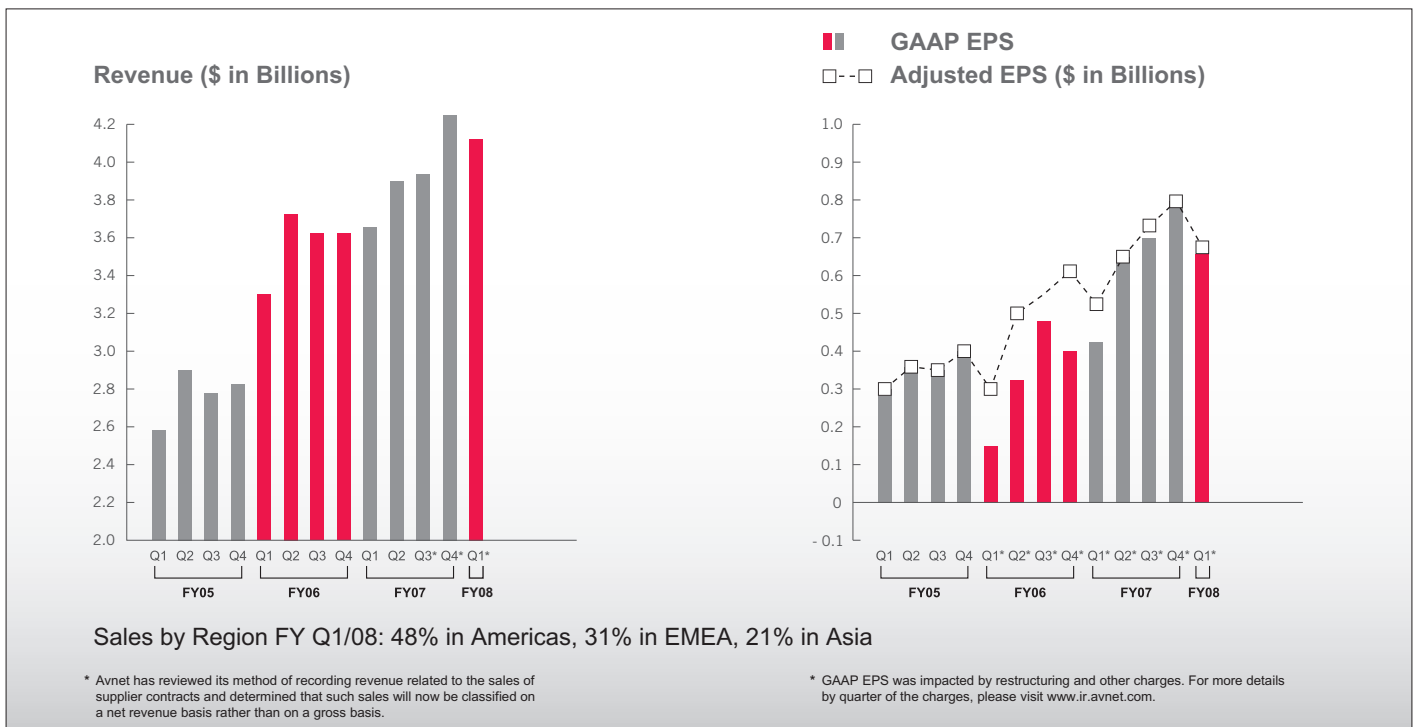
Avnet Inc. – Facts & Figures

- Exchange: NYSE
- Ticker symbol: AVT
- Sector: Technology
- Founded: 1921
- Incorporated: 1955
- Went public: 1959
- CEO: Roy Vallee
- Global headquarters: Phoenix, Arizona
- Employees: ~ 11.800 worldwide
- Fortune 500 (2007 rank 172)
- Fiscal year end: June
- Sales in 73 countries
- 300 offices worldwide

Why choose Avnet?

- Avnet is an efficient and cost-effective sales and marketing channel helping suppliers reach a broad base of customers.
- Avnet's state-of-the-art logistics systems manage a high volume of transactions and complex information flows to ensure accurate and timely product delivery.
- Avnet is an efficient manager of more than 300,000 unique parts in the IT supply chain.
- Avnet's supply chain management solutions reduce customers' working capital and inventory risk.
- Avnet's value-added solutions for design chain management help customers reduce cycle time and lower costs.
- Avnet's experienced technical customer support teams ensure the highest quality solutions and products are utilized by the customer.

Key Financial Metrics



www.avnet.com/ts/emea

Worldwide Headquarters

Avnet Inc. • 2211 South 47th Street • Phoenix, AZ 85034 • USA

European Headquarters

Avnet Europe Comm VA • Eagle Building • Kouterveldstraat 20 • B-1831 Diegem