

Accelerating Your Success™



Linecard

September 2009



Trust the company that is trusted by **the experts**



Avnet Technology Solutions is a value-added distributor of enterprise-computing products, software and services with locations in 34 countries. As a global technology sales and marketing organisation, Avnet Technology Solutions has sales divisions focused on specific market segments and a strategy enabling an exceptional level of attention to the needs of its customers and suppliers.

Our products and solutions offering includes

- Computer Components
- Displays
- Document Management Technologies
- Embedded Solutions
- Networking & Security
- Server & Infrastructure
- Server Based Computing
- Services
- Software
- Storage
- Unified Communications
- Virtualisation
- Wireless & Mobility

As a leading distributor of computing technologies and services, Avnet Technology Solutions connects its partners to more customers and more solutions. Our comprehensive suite of services and established partnerships with leading technology providers, ensures that you have the right combination of resources to capture new revenue generating opportunities.

Our customers include

- Value-Added Resellers (VARs)
- Independent Software Vendors (ISVs)
- Original Equipment Manufacturers (OEMs)
- System Builders
- System Integrators

Avnet Inc. – facts & figures

Fortune 500 (2009 Rank # 144)
Revenue in fiscal year 2009: US \$ 16,23 billion
Listed NYSE: AVT
Incorporated: 1955
Went Public: 1959
CEO: Roy Vallee
Global Headquarters: Phoenix, Arizona
Sales in > 70 Countries

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Computer Components

Controller

3ware/AMCC

CPUs

AMD

Intel

Embedded Computing

Emerson

Graphic Cards

ATI

Hard Drives

Hitachi

Samsung

Toshiba

Mainboards

Supermicro

Tyan

Memory

ATP

Kingston Technology

Samsung

Transcend

OEM Storage

Dot Hill

Opticals

Samsung

Server

OEM server

OEM workstation

OEM PC

Supermicro

Tyan

Displays

Fanless IP65

Penta

Graphic Boards for
Medical Applications

ATI

EIZO

Matrox

High-end LCDs

EIZO

Matrox

LC and DLP Projectors

Infocus

Monitor Mounting

Ergonoflex

Solutions for Operating
Theatres

ErgonoFlex

Penta

S-Cape

Document Management Technologies

Data Capture

Abbyy

eCopy

EMC-Captiva

IRIS/Docutec

Kodak

Kofax

NSI

Scanning

Böwe Bell & Howell

Canon

Fujitsu

Kodak

Panasonic

Visioneer

Xerox

Scan Servers

Avnet DPI

Canon

Fujitsu

Kodak

Silex Technology

Networking & Security

Authentication

Aladdin

McAfee

RSA

SanDisk

Content Security

Aladdin

McAfee

Content Switching

Brocade

Endpoint Security

McAfee

SanDisk

TippingPoint

File Virtualisation

BlueCat Networks

Firewalls

McAfee

Intrusion Detection and
Prevention

McAfee

TippingPoint

Log Management

BlueCat Networks

RSA enVision

TippingPoint

Metro Ethernet

Brocade

MRV

Telco Systems

Optical Networks

MRV

Telco Systems

Out-of-Band Networking

MRV

Routing

Brocade

Switching

Brocade**MRV**

Unified Communications

Polycom**Siemens****Tandberg**

VPN

McAfee

WDM

MRV

Wireless Networking

Brocade**Nomadix****Trapeze Networks****Server Based Computing**

Print Optimisation

ThinPrint

Tablet PC

Motion

Thin Client

Chip PC**Igel****Samsung****Sun Microsystems****VXL****Wyse****(Managed) Services**

Avnet Professional Services

Consultancy**Helpdesk Support****Standby Services****Project Management****Hardware Service Agreements****Training & Competence****Other Services**

Avnet Consultancy Services

Security**Document Management
& Storage Networking****LAN & WAN****Wireless****Voice over IP**

Avnet Managed Services

Firewall**SSL VPN****Authentication****eSafe gateway****Securemail****Router & Switch****Intrusion Prevention****Bandwidth****Voice****Document Capture****Storage**

Backup & Recovery

Falconstor

iSCSI Storage

Brocade**Cisco Systems****Falconstor****QLogic**

Storage Management

Brocade**EMC**

Storage Networking

Bridgeworks**Crossroads****Brocade****Cisco Systems****Decru****Emulex****Neterion****QLogic****Q-Star**

Storage Security

Decru**Wireless & Mobility**

Handheld Scanners

**Honeywell (formerly Metrologic
and HandHeld Products)****Intermec****Motorola**

(Management) Software

ALK**B2M mprodigy****Motorola MSP Enterprise WLAN**

Mobile Computers

**Honeywell (formerly Metrologic
and HandHeld Products)****Intermec****Janam****Motorola**

Printing Solutions

Intermec**Datamax O'Neil**

RFID

Intermec**Motorola**

Wireless

Intermec**Motorola**

Avnet Technology Solutions –

Partner with the best

3ware/AMCC

A

Abbyy

ALK

Aladdin

AMD

ATI

ATP Electronics

Avnet DPI

B

B2M mprodigy

BlueCat Networks

Böwe Bell & Howell

Bridgeworks

Brocade

C

Canon

Chip PC

Cisco Systems

Crossroads

D

Datamax O'Neil

Decru

Dot Hill

E

eCopy

EIZO

EMC Software

EMC Captiva

Emulex

Ergonoflex

F

Falconstor

Fujitsu

H

Hitachi

Honeywell (formerly
Metrologic and HandHeld
Products)

I

Igel

Infocus

Innovaphone

Interactive Intelligence
Vonexus

Intermec

IRIS/Docutec

J

Janam

K

Kingston Technology

Kodak

Kofax

M

Matrox

McAfee

Motion

Motorola

MRV

N

Neterion

Newisys

Nomadix

NSI

P

Panasonic

Penta

Polycom

Q

QLogic

Q-Star

R

RSA

RSA enVision

S

Samsung

SanDisk

S-Cape

Siemens

Silex Technology

Sun Microsystems

Supermicro

T

Tandberg

Telco Systems

ThinPrint

TippingPoint

Toshiba

Transcend

Trapeze Networks

Tyan

V

Visioneer

VXL

W

Wyse

X

Xerox

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