

Accelerating Your Success™



Linecard



September 2011

Avnet Technology Solutions is a value-added distributor of enterprise-computing products, software and services with locations in 34 countries. As a global technology sales and marketing organisation, Avnet Technology Solutions has sales divisions focused on specific market segments and a strategy enabling an exceptional level of attention to the needs of its customers and suppliers.

Our products and solutions offering includes:

- Computer Components & Integrated Solutions
- Displays
- Document Management Technologies
- Electronic Point-of-Sale
- Networking & Security
- Server & Infrastructure
- Server Based Computing
- Services
- Software
- Storage
- Unified Communications
- Virtualisation
- Wireless & Mobility.

As a leading distributor of computing technologies and services, Avnet Technology Solutions connects its partners to more customers and more solutions. Our comprehensive suite of services and established partnerships with leading technology providers, ensures that you have the right combination of resources to capture new revenue generating opportunities.

Our customers include:

- Value-Added Resellers (VARs)
- Independent Software Vendors (ISVs)
- Original Equipment Manufacturers (OEMs)
- System Builders
- System Integrators.

Avnet Inc. – facts and figures
Fortune 500 (2011 Rank # 132)
Revenue in fiscal year 2011: US \$26.5 billion
Listed NYSE: AVT
Incorporated: 1955
Went public: 1959
CEO: Rick Hamada
Global headquarters: Phoenix, Arizona
Sales in 70+ countries

Trust the
company that
is trusted by
the experts



Linecard – September 2011

Computer Components & Integrated Solutions

Controller

3ware

Intel

LSI

CPUs

AMD

Intel

Digital Signage

A-Open

Minicom

Graphic Cards

ATI

Hard Drives

Hitachi Global Storage Technology

Samsung

Seagate

Toshiba

Western Digital

HDD Solutions

CRU Dataport

Data Robotics

Iomega

Memory

A-Data

ATP

Kingston Technology

OCZ

Samsung

STEC

Transcend

Motherboards

Foxconn

Intel

Optical Drives

Lite-On

Samsung

Sony

Server

Intel

Supermicro

Server Cases

AIC

Chenbro

SSD

A-Data

ATP

Kingston Technology

OCZ

STEC

Toshiba

Transcend

Western Digital

Video Cards

Club 3D

Hauppauge

Matrox

Displays

Hyundai

Phillips

Sony

Viewsonic

Digital Signage

Aavara

Fanless IP65

EIZO

Penta

Graphic boards for medical applications

ATI

EIZO

LCD Monitors

EIZO

LCD Projectors

Projection Design

Medical Solutions

EIZO

Ergonoflex

Projection Design

Solutions for Operating Theatres

EIZO

Ergonoflex

Penta

S-Cape

Document Management Technologies
Data Capture
eCopy
EMC-Captiva
IRIS/Docutec
Kodak
NSI
Document Scanners
Canon
Fujitsu
Kodak
Panasonic
Visioneer
Xerox
Network Scanning Solutions
Avnet DPI
Canon
Fujitsu
Kodak
Visioneer
Xerox
Printing Solutions
Ricoh InfoPrint Solutions
Networking + Security
Authentication
RSA
SafeNet
Content Security
SafeNet
Data Loss Prevention
RSA

Endpoint Security
HP TippingPoint
Intrusion Detection & Prevention
HP TippingPoint
IP Address Management
BlueCat Networks
Log Management
BlueCat Networks
RSA
Metro Ethernet
MRV
Optical Networks
MRV
Out-of-band Networking
MRV
Switching & Routing
Brocade
MRV
VPN & Encryption
SafeNet
Vulnerability & Compliance Management
nCircle
WAN Optimization
Exinda
WDM
MRV

Wireless Networking
Juniper Networks
MRV
Server + Infrastructure
Data Protection
APC
Power Systems - System p & System i
IBM
Servers for Business Applications
Oracle
Server Solutions
NEC
Supermicro
Server Virtualisation
Oracle
Sparc Systems
Oracle
Storage Networking
Blade Network Technologies
Chelsio
Mellanox
QLogic
Solarflare
US Robotics
System x
IBM

Server Based Computing

Print Optimisation

ThinPrint

Tablet PC

Motion Computing

Thin Clients

Chip PC

Igel

Samsung

Wyse

Services

Hitachi Data Systems

IBM

Oracle

Software

Application Solutions

Double-Take Software

Oracle

Business Solutions

IBM

Oracle

Data Base

IBM

Oracle

Data Protection & Storage
Virtualisation

Datacore

Hitachi Data Systems

Development Tools

IBM

Oracle

Digital Signage

Broadsign

Groupware, Messaging

IBM

Oracle

OS, Virtualisation and
Application Solutions

Diskeeper

Microsoft

Oracle

Red Hat

Security

IBM

Oracle

Service Oriented Architecture

Oracle

System Administration

IBM

Oracle

Web Tools

IBM

Oracle

Storage

Backup + Recovery

FalconStor

Hitachi Data Systems

Oracle

Data Protection

Hitachi Data Systems

Oracle

Overland

Quantum

General Storage

Hitachi Data Systems

IBM

Oracle

High End Disk

Hitachi Data Systems

IBM

Oracle

High End nSeries

IBM

iSCSI

Brocade

Cisco

FalconStor

QLogic

Solarflare

Midrange Storage

Hitachi Data Systems


IBM

Oracle

Network Storage Solutions
Hitachi Data Systems
Infotrend
Oracle
PROMISE
Rorke Data
RAID Controllers
Adaptec
LSI
PROMISE
Storage Management
Brocade
Hitachi Data Systems
Storage Networking
Bridgeworks
Brocade
Cisco
Emulex
Mellanox
QLogic
Solarflare
XIV
IBM

Unified Communications
AudioCodes
ShoreTel
Virtualisation
Server Virtualisation
Oracle
Software Virtualisation
Oracle
Storage Virtualisation
Hitachi Data Systems
IBM
Oracle
Virtual Desktop Infrastructure
IBM
Oracle

Wireless + Mobility
Handheld Terminals
Intermec
Motorola
Management Software
ALK CoPilot
Motorola
Mobile Computers
Intermec
Janam
Motorola
Printer
Datamax O'Neil
Intermec
RFID
Intermec
Motorola
Rugged Notebooks
General Dynamics Itronix (GDI)
Tablet PC
Motion Computing
Wireless Networking
Intermec
Motorola



Avnet Technology Solutions –

Partner with the Best

■ 3ware

A

- A-Data
- A-Open
- Aavara
- Adaptec
- AIC
- ALK CoPilot
- AMD
- APC
- ATI
- ATP
- AudioCodes
- Avnet DPI

B

- Blade Network Technologies
- BlueCat Networks
- Bridgeworks
- Broadsign
- Brocade

C

- Canon
- Chelsio
- Chenbro
- Chip PC
- Cisco
- Club 3D
- CRU Dataport

D

- Data Robotics
- Datacore
- Datamax O'Neil
- Diskeeper
- Double-Take Software

E

- eCopy
- EIZO
- EMC-Captiva
- Emulex
- Ergonoflex
- Exinda

F

- FalconStor
- Foxconn
- Fujitsu

G

- General Dynamics Itrix (GDI)

H

- Hauppauge
- Hitachi Data Systems
- Hitachi Global Storage Technology
- HP Tipping Point
- Hyundai

I

- IBM
- Igel
- Infortrend
- Intel
- Intermec
- Iomega
- IRIS/Docutec

J

- Janam
- Juniper Networks

K

- Kingston Technology
- Kodak

L

- Lite-On
- LSI

M

- Matrox
- Mellanox
- Microsoft
- Minicom
- Motion Computing
- Motorola
- MRV

N

- nCircle
- NEC
- NSI

O

- OCZ
- Oracle
- Overland

P

- Panasonic
- Penta
- Philips
- Projection Design
- PROMISE

Q

- QLogic
- Quantum

R

- Red Hat
- Ricoh InfoPrint Solutions
- Rorke Data
- RSA

S

- S-Cape
- SafeNet
- Samsung
- Seagate
- ShoreTel
- Solarflare
- Sony
- STEC
- Supermicro

T

- ThinPrint
- Toshiba
- Transcend

U

- US Robotics

V

- Viewsonic
- Visioneer

W

- Western Digital
- Wyse

X

- Xerox

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- Software
- Storage
- Unified Communications
- Virtualisation
- Wireless & Mobility

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