

Our Portfolio at a Glance



Avnet Technology Solutions is a value-added distributor of enterprise-computing products, software and services with locations in 34 countries. As a global technology sales and marketing organisation, Avnet Technology Solutions has sales divisions focused on specific market segments and a strategy enabling an exceptional level of attention to the needs of its customers, partners and suppliers.

Our products and solutions offering includes:

- Computer Components & Integrated Solutions
- Displays
- Electronic Point-of-Sale
- Document Management Technologies
- Networking & Security
- Server & Infrastructure
- Server Based Computing
- Services
- Software
- Storage
- Unified Communications
- Virtualisation
- Wireless & Mobility.

As a leading distributor of computing technologies and services, Avnet Technology Solutions connects its partners to more customers and more solutions. Our comprehensive suite of services and established partnerships with leading technology providers, ensures that you have the right combination of resources to capture new revenue generating opportunities.

Our partners include:

- Value-Added Resellers (VARs)
- Independent Software Vendors (ISVs)
- Original Equipment Manufacturers (OEMs)
- System Builders
- System Integrators.

An operating group of Avnet, Inc. (NYSE:AVT), Avnet Technology Solutions posted US \$ 11.5 billion in revenue for the fiscal year ending 1st July 2011.

Avnet Inc. – facts & figures
Fortune 500 (2011 Rank # 132)
Revenue in fiscal year 2011: US \$26.5 billion
Listed NYSE: AVT
Incorporated: 1955
Went Public: 1959
CEO: Rick Hamada
Global Headquarters: Phoenix, Arizona
Sales in 70+ countries

Trust the company that is trusted by the experts



Linecard – September 2011

Networking + Security

Switching | Routing | Adapters | Wireless | Mobility | WAN Optimisation | Application Delivery Networking | Application Security | Network Security | Network Management | Datacenter Management | Remote Access | Unified Communications

Brocade IP

HP
Oracle

HP

Switches
Routers
Wireless
Datacenter Management
Network Management
HP TippingPoint Security
Unified Communications

Oracle

Switches
Directors
Networking Adapters
Host Bus Adapters
Extension Products
Blades and Modules
Host Channel Adapters

Server + Infrastructure

Business Critical Servers | Industry Standard Servers

HP

BladeSystem
ProLiant Servers
Integrity Servers
Converged Infrastructure

Oracle

Blades
SPARC Enterprise Servers
Chip Multi-threaded (CMT) Based Servers
X86 Systems
Exadata
Exalogic
Netra Carrier-Grade Systems

Services

Unified Communications and Mobility Services | Security and Networking Services | Storage and Data Management Services | Virtualisation and High Availability Services

HP

Support
Maintenance Renewals
Proactive and Critical Care Packs

Oracle

1st Year Software Updates and Support

Software

Infrastructure | Operating Platforms | Applications | Storage | Security | Performance | Compliance | Business Continuity | Information Management | Business Intelligence | Development Platforms

HP

Business Technology Optimisation
SOA Technologies
Business Information Optimisation
Business Continuity and Availability
Insight Operations Appliance
Virtualisation

Oracle

Technology products:
Database technologies including In-Memory and Embedded solutions
Data Integration technologies
Application Servers
Business Process Management solutions
SOA technologies
Security and Identity Management
Business Intelligence Suites
Hyperion Essbase
Real-Time Decisions
Enterprise 2.0 technologies
Enterprise Management Tools
Solaris
Secure Global Desktop
Oracle Enterprise Manager Ops Centre
Java

Application products:
Oracle E-Business Suite
PeopleSoft Enterprise
Siebel
JD Edwards EnterpriseOne
JD Edwards World
BI Applications
Hyperion Performance Management
Primavera Enterprise Project Portfolio Management
Agile Product Lifecycle Management
AutoVue Enterprise Visualisation
Oracle Fusion Applications

Red Hat

Enterprise Linux
JBoss Enterprise Middleware
Red Hat Virtualisation

Storage

Unified Storage | Tape Disk | SAN | NAS |
Storage Software

HP

Tape and Media Storage
Storage Area Network Systems
SAN Virtualisation
Storage Networking
HP VLS and D2D Storage
Disk Enclosures
Unified Storage and File (NAS) Systems
Storage Software

NetApp

Expansion Storage
Storage Area Network Systems
Storage Acceleration Products
Storage Virtualisation
Storage Software
Unified Storage

Oracle

Tape Storage
Storage Networking
Open Storage
Disk Storage
Flash Storage
Unified Storage
Storage Software

Storage Networking

iSCSI Adapters | FibreChannel | Infiniband |
Switches | Routers | Directors

Brocade

Switches
Routers
SAN Backbones
SAN Backbone/Director Blades
SAN Fabric Applications
SAN Transceivers
Converged Networking

Emulex

Fibre Channel HBAs
Switches and Bridges
iSCSI Adapters
Controllers
Converged Networking
Connectivity Software

QLogic

Fibre Channel Adapters
Fibre Channel Switches
iSCSI Adapters
Intelligent Storage Routers
Converged Networking

Avnet Technology Solutions delivers products and **solutions** in all relevant sectors

- Computer Components & Integrated Solutions
- Displays
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- Document Management Technologies
- Networking & Security
- Server & Infrastructure
- Server Based Computing
- Services
- Software
- Storage
- Unified Communications
- Virtualisation
- Wireless & Mobility

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