

Forefront



Microsoft
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Distributor

With the constant threat of viruses, spam, and other malware, your customers need **advanced security solutions** that integrate with existing infrastructures. Microsoft Forefront enables you to offer your customers solutions that are simple to set up and **help guard their systems against attack.**

It delivers end-to-end security and access to information through an integrated line of protection, access and identity management products. Forefront Security products deliver protection, access, and management solutions, built around user identity and integrated with a highly secure, interoperable platform.

Strengthen your security offerings by leveraging Forefront technology, and you'll be able to offer customers solutions that are simple to set up and administer - and, most important, help guard their systems against attack. Plus, you can drive higher-value customer opportunities to help you grow your business.

Expand your Sales

Forefront is just one part of the Microsoft solution allowing you to expand every sale of this product by adding a variety of other Microsoft offerings:

- **Office 2010** – Forefront offers a comprehensive solution for managing identities, credentials, and identity-based access policies. It empowers users with self service password reset and embeds self-help tools in Office so users can manage routine aspects of identity and access; giving IT professionals rich administrative tools and enhanced automation.
- **SharePoint 2010** – Help customers protect their collaboration environments against viruses, inappropriate content and documents containing malicious code with Forefront. Integrating multiple scan engines Forefront provides comprehensive protection, optimised server performance and simplified management for SharePoint environments.
- **Office Communications Server** – Forefront provides fast and effective protection against IM-based malware, using multiple scanning engines from industry-leading security partners. It also helps reduce corporate liability by blocking instant messages that contain inappropriate content.

Key Features

The Forefront product range is bursting with unique features and functionality, here are just a few that may be of particular interest to your customers:

- **Windows Identity Foundation** – helps .NET developers build claims-aware applications that externalise user authentication from the application, improving developer productivity, enhancing application security, and enabling interoperability.
- **Active Directory Rights Management Services** – helps augment an organisation's security strategy by protecting information through persistent usage policies, which remain with the information no matter where it is moved.
- **Active Directory Federation Services 2.0** – is a security token service for IT that issues and transforms claims and other tokens, manages user access and enables federation and access management for simplified single sign-on.
- **Multi-layered protection** – Forefront delivers leading malware protection solutions across endpoints, messaging and collaboration application servers, and the network.
- **Identity-based access** – Microsoft's identity-based access technologies and Forefront solutions build upon Active Directory's infrastructure to enable policy-based user access to applications, devices, and information.

Why choose Avnet Technology Solutions?

We're here to help our partners make the most of every sales opportunity. And Microsoft's huge product range ensures the market is there. From training and information to rebates and promotions, we offer a comprehensive range of services that can help you both win and support profitable Microsoft business. Together we can earn you more revenue on each deal.

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Product Range

The Forefront product line consists of the following:

Management

- Forefront Identity Manager 2010
- Forefront Server Security Management Console

Protection & Access

- Forefront Client Security
- Forefront Protection 2010 for Exchange Server
- Forefront Online Protection for Exchange
- Forefront Protection 2010 for SharePoint
- Forefront Security for Office Communication Server
- Forefront Threat Management Gateway 2010
- Forefront Unified Access Gateway 2010

Opportunity Spotter

Forefront delivers business ready security to help customers achieve business goals and manage risk. Here are just a few of the types of customers you should be talking to about Forefront in order to get your sales started:

- **Customers looking to increase security for Windows-based PCs, laptops, and servers**

Forefront provides unified protection from viruses, spyware, and other current and emerging threats.

It delivers clear visibility and control of malware threats through security reports and summary dashboard views.

- **Customers seeking better protection for both on-premises and hosted email collaboration**

Antivirus, antispam, and content-filtering products within Forefront protect email and collaboration environments against viruses, worms, spam, and inappropriate content, as well as in-the-cloud malware and spam detection, which blocks threats before they reach the network.

- **Customers looking for a simple way to deploy multilayer security solutions**

Forefront is easy to configure, deploy and manage in order to encourage more pervasive security deployments, and help reduce the cost of acquiring and deploying multiple products. It integrates seamlessly into pre-existing Microsoft IT infrastructures, including directory services and management tools.

- **Customers who want to reduce up-front and ongoing security costs**

The Forefront suite enables the cost-effective deployment of defense-in-depth security; delivering superior value to customers over purchasing individual products. By detecting and removing spam while it's still in the cloud customers can dramatically reduce the amount of incoming network traffic, creating better use of bandwidth.

Business Benefits

Forefront provides comprehensive IT infrastructure security for Windows-based desktop PCs, laptops, and servers, and for messaging and collaboration platforms; enabling customers to:

- **Integrate and extend security across the enterprise**

Delivering seamless protection of IT systems through integration with Windows platforms, applications, and infrastructure, Forefront supports heterogeneous environments and enables 3rd party partners to share and utilise capabilities to help deliver greater value.

- **Help protect everywhere, access anywhere**

Forefront delivers comprehensive, end-to-end solutions, both on-premises and in the cloud, to help protect virtually everywhere and enable secure access virtually anywhere. With an integrated portfolio of protection, identity, and access products, Forefront helps your customers secure their environment and manage access across data, users, and systems.

- **Simplify security and manage compliance**

Working to securely manage information across multiple users, endpoints, and servers while maintaining compliance can be complex and costly; Forefront solutions integrate with existing environments to enable easier deployment, centralised reporting across multiple systems, and management of users and information from a single view.

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