

# System Center



**Microsoft**  
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With Microsoft System Center solutions, customers can **integrate the management** of all aspects of their infrastructure in physical and virtual environments **– across data centres, desktops and devices.**

Using integrated and automated management, System Center solutions enable customers to be more productive, while lowering total cost of ownership (TCO) and delivering a high return on investment (ROI).

Demonstrate to your customers how integrating the management of all aspects of their IT infrastructures will enable them to realise the value of their investment faster than ever.

## System Center Solutions

### ■ **System Center Configuration Manager**

Configuration Manager comprehensively assesses, deploys, and updates servers, client computers, and devices – across physical, virtual, distributed, and mobile environments.

### ■ **System Center Operations Manager**

An end-to-end service-management product that's the best choice for Windows because it works seamlessly with Microsoft software and applications; helping organisations increase efficiency while enabling greater control of their IT environment.

### ■ **System Center Data Protection Manager**

The new standard for Windows backup and recovery, delivering continuous data protection for Microsoft application and file servers using seamlessly integrated disk and tape media.

### ■ **System Center Virtual Machine Manager**

A management solution for today's virtualised data center, enabling centralised management of the IT infrastructure, while increasing server utilisation capability and dynamic resource optimisation.

### ■ **System Center Service Manager**

Designed to meet the needs of the modern IT help desk, Service Manager provides powerful capabilities for incident, asset, and change management.

### ■ **System Center Essentials**

Allows monitoring and alert resolution of server and client computers, applications, hardware, and network devices and can manage up to 500 PCs and 50 servers.

## Business Benefits

Forefront is just one part of the Microsoft solution allowing you to expand every sale of this product by adding a variety of other Microsoft offerings:

- **Integrated solutions** – System Center solutions are integrated with one another to provide a comprehensive and consistent management approach. In addition, they also integrate well with Microsoft Core Infrastructure solutions, including security, database, and server solutions.
- **Cross-platform integration and interoperability** – System Center solutions provide a centralised management solution for monitoring cross-platform environments, in addition to managing different hypervisor technologies.
- **Scalable and extensible data model** – System Center solutions are built on a scalable and extensible data model that allows customers to consistently define, deploy, monitor and manage IT resources using application programming interfaces and development tools.
- **Common management methodology** – System Center solutions allow customers to manage their virtual environments with the same management tools, process, procedures, and level of specificity they use for managing physical environments.

- **Knowledge-driven best practices** – System Center solutions capture and aggregate knowledge about infrastructure, policies, processes, and best practices so organisations can be more productive and deliver the level of services needed to support the business.
- **Highly automated** – System Center solutions play a key role in helping IT achieve operational automation by leveraging and integrating existing tools and using best-practice processes. These solutions help customers automate IT processes, such as operating system deployment, software provisioning, task sequencing and data backup.
- **Maximise investment** – System Center solutions provide the fastest time to value because of compelling licensing, reduced TCO, prescriptive guidance that relates to the core of IT operations, and solution templates.

# Opportunity Spotter

Regardless of what type of partner you are, System Center solutions can open up huge new sales opportunities and revenue streams. Here are just a few of the types of customers you should be talking to in order to get those sales started:

## System Center Configuration manager

- **Customers looking to improve desktop management** – Configuration Manager provides the control necessary to more effectively manage not only new devices, operating systems, and applications, but also mobile users, software licensing, and regulation compliance. It provides a comprehensive solution to assess, deploy, and update Windows clients across physical, virtual and distributed environments.
- **Customers looking to improve server management and availability** – Configuration Manager is a comprehensive solution that uses policy-based automation to enable customers to centrally manage the entire IT lifecycle of their data centre and distributed servers, while improving the availability, reliability, and security of servers enterprise-wide.

## System Center Data Protection Manager

- **Customers seeking faster and more reliable backup** – Having a Microsoft backup product protecting a Microsoft platform means customers don't have to worry about misunderstandings between vendors when restoring data.
- **Customers who need to protect advanced Exchange configuration** – Because third-party backup products try to back up a wide variety of applications, it's very difficult to protect every application well. Microsoft is dedicated to making sure that their backup solution.

## System Center Operations Manager

- **Customers who need end-to-end service monitoring** – Operations Manager provides end-to-end service management that's easy to customise and extend for improved service levels. It enables customers to identify, and resolve issues affecting the health of distributed IT services.
- **Customers looking to increase the efficiency and control of operations** – Operations Manager automates routine, redundant tasks, and provides intelligent reporting and monitoring to help increase efficiency and enable greater control of IT environments.

## System Center Virtual Machine Manager

- **Customers who want to maximise data centre resources** – Virtual Machine Manager delivers end-to-end support for consolidating physical servers onto a virtual infrastructure; fast and reliable physical-to-virtual machine conversions and intelligent placement of virtual workloads on physical host servers.
- **Customers who want to carry out rapid provisioning** – Virtual Machine Manager enables rapid deployment of virtual machines, centralised control of the 'building blocks' of the virtual data center, and delegated self-provisioning by authorised end users.

## System Center Essentials

- **Customers within midsized organisations** – Specifically designed for IT professionals working in midsize businesses who often face IT challenges similar to larger enterprises, Essentials helps with troubleshooting end user problems, automating management tasks, managing multiple systems, and diagnosing and resolving IT problems.
- **Customers seeking a unified solution** – Essentials provides a single console for all core management needs. That means a single product to purchase, deploy and learn – server, desktop and network monitoring, software and update management and asset inventory under a single, easy to use, unified experience.

## Expand your Sales

System Center solutions can easily be combined with other hardware and software products to create custom solutions that meet your customers' needs – making it easier for you to offer everything they need in a single order.

- **Windows Server 2008 R2**

System Center solutions leverage the management technologies of Windows Server 2008 R2 to collect more monitoring information and provide tighter control over operating system configuration and compliance. In addition they are optimised to simplify management of existing systems and applications.

- **Hyper-V**

In order to leverage all of the capabilities of Hyper-V, it's necessary to install and configure several components of Microsoft System Center. These enhance the management and functionality of Hyper-V platforms.

- **Windows 7**

With integrated technologies, System Center solutions can leverage the management technologies available within Windows 7, and use them to collect more monitoring information and provide tighter control over configuration and compliance.

# Avnet Technology Solutions

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